



FRESHFARM Markets Application 2010

Dear FRESHFARM Markets Farmer/Grower or Producer:

Thank you for your interest in the FRESHFARM Markets. A Market Application and Schedule of FRESHFARM Markets for 2010 Regular Season are attached.

Please note: The Baltimore Harbor East market will not be continued in 2010. There are three new markets that you may be interested in applying to: (1) Tuesday market at Crystal City, VA; market hours are 5 am; market dates are May 18-October 26, 2010 and (2) Wednesday market at US Department of Health and Human Services, 200 Independence Avenue, NW in Washington, DC; market hours are 2:30pm to 6:30pm; market dates are June 2-October 27, 2010. (3) Saturday Market in Bethesda, Norfolk @ Veteran's Park; market hours are 9am-1pm; market dates June 19- Oct 30, 2010. The Winter House market will have a full season in 2010, dates are Thursdays, May 6-November 18, 2010. If you have any questions about these markets, please call us!

The Market Application Cover Sheet describes the information required with your application and the deadlines for submitting your application.

Please note that there is additional information that we are requesting in this market application about your potential interest in selling to chefs/restaurants etc. Thank you for taking the time to provide us with this information which will be helpful to our neighborhood restaurants.

FRESHFARM Markets is currently looking for additional farmers/growers and producers for all our MD and DC markets; however, **we do NOT have any space available for new applications to the Dupont full season market, so we ask you NOT to apply to this market.**

If you are a new market farmer/grower or producer, DO NOT SEND A CHECK for the market application fees. All new farms and businesses require a site visit before admittance to any of the FRESHFARM Markets. Once approved for the FRESHFARM Markets, the market application fee is due and payable by the first market day.

Return your completed application including the Application Cover Sheet, to: FRESHFARM Markets, 1319 18th Street, NW, Washington, DC 20036. If you have questions, please contact Ann Yonkers or Bernadine Prince at (202) 362-8899.

We look forward to reviewing your market application and working with you toward a successful market season in 2010 and winter 2011.

Bernadine Prince & Ann Yonkers
Co-Directors, FRESHFARM Markets

Schedule of FRESHFARM Markets - Markets for 2010

TUESDAYS:

Crystal City, VA
Location: On Crystal Drive between 18 & 20 Streets
Market Dates: Tuesday, May 18-October 26, 2010
Market hours: 3:00pm to 7:00pm

WEDNESDAYS:

Foggy Bottom, Washington, DC
Location: On I St., NW between New Hampshire and 24th St., NW.
Market Dates: Wednesday, April 7 – November 24, 2010
Market hours: 3:00pm to 7:00pm

Health & Human Services, Washington, DC
Location: 200 Independence Avenue, SW
Market Dates: Wednesday, June 2-October 27, 2010
Market hours: 2:30pm to 6:30pm

THURSDAYS:

Penn Quarter, Washington, DC
Location: North end of 8th Street, NW near C Street, NW
Market Dates: Thursday April 1, – December 23, 2010
Market hours: 3:00pm to 7:00pm

By the White House, Washington, DC
Location: 800 block of Vermont Avenue, NW
Market Dates: Thursday, May 6 – November 18, 2010
Market hours: 3:00pm to 7:00pm

SATURDAYS:

H Street, NE, Washington, DC
Location: In Parking lot between 609 and 625 H Street, NE
Market Dates: Saturday, May 1 – November 20, 2010
Market hours: 9:00am to 12:00 noon

Silver Spring, MD
Location: On Ellsworth Drive between Kenilworth Street & Georgia Ave
Market Dates: Saturday, April 3– December 18, 2010; Winter: Jan. 8-March 26, 2011
Regular Season Market hours: 9:00am to 1:00pm; Winter Market: 10am-1pm.

St. Michaels, MD
Location: In Muskrat Park & St. Michaels, Maryland.
Market Dates: Saturday, June 17 – October 9, 2010
Market hours: 8:30am to 1:30am

Bethesda, MD
Location: Newton Ave @ Veteran's Park
Market Dates: Saturday, June 19 – October 30, 2010
Market hours: 9:00am to 1:00pm

SUNDAYS:

Dupont Circle.
Location: On 1500 block of 20th Street, NW between Mass. Ave, NW & Q St. NW
Market Dates April 4 - December 26, 2010; Winter: Jan. 2-March 27, 2011
Regular Season Market hours: 9:00am to 1:00pm; Winter Market: 10am-1pm.

Annapolis, MD
Location: Donner Parking Lot, downtown Annapolis
Market Dates: May 2 – November 21, 2010
Market hours: 8:30am to 12:00 noon

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2011 Application Will Be Posted This Winter

FRESHFARM Markets – 2010 Application Cover Sheet

Applicant's Name: _____

Farm or Business Name: _____

Important Dates for 2010 & Winter 2011 Application Process	
February 15, 2010	Application Deadline for Markets
March 1, 2010	Notice of Acceptance for Markets
February through March 2010	Site visits for new farmers/producers
March through August 2010	Site visits for continuing farmers/producers

Please use the checklist below to ensure all necessary documents are included with your application.

2010 Application Checklist	
Market Application Cover Sheet	
Farm or Business & Product Information	
Map of Farm Including All Crops and/or Livestock Locations	
Directions (or Map) to Farm or Business from Washington, D.C.	
Signed FRESHFARM Markets Agreement	
Plans for 2010 [Field Crops/Livestock, Greenhouse, Additional Products]	
Producer Information Form	
Farmer/Grower Certification Form (signed by County Extension Agent) – Required for New Farmers/Growers Only	
Insurance Certificate (\$500,000 minimum) naming FRESHFARM Markets, Inc.	
Land Lease and/or Partnership Agreements (if applicable)	
Permits/Licenses/Certificates (if applicable to products sold)	
Payment of Fees Form	
2010 Application Fee payable to FRESHFARM Markets: \$25 (grower); \$50 (producer); \$50 (All NEW growers or producers)	
2011 Winter Application Fee payable to FRESHFARM Markets: \$25 (All applicants)	

FRESHFARM Markets: 2010 Farm/Business & Product Information

Name(s) of Farmer/Grower & Producers:

Name(s) of people who sell at market:

Farm/Business Name _____

Check FRESHFARM Markets applying for: Current producers only: ___ Dupont (Full Season) ___ Dupont Winter

___ Crystal City ___ Foggy Bottom ___ Penn Quarter ___ H St, NE ___ HHS ___ White House

___ Silver Spring (Full Season) ___ Silver Spring (Winter) ___ St. Michaels ___ Annapolis ___ Bethesda

Mailing Address: _____

City _____ State _____ Zip _____ County _____

Home phone _____ Business phone _____ Cell/Mobile phone _____

Fax _____ E-mail _____

Vehicle Type (van, pickup) _____ Length _____ # of wheels _____

Farm Acreage: Total _____ Cultivated _____ Owned _____ Leased _____

Type of Farm /Artisanal products: (Please check all that apply)

Vegetables Fruits Plants Baked Goods
 Dairy Flowers Eggs/Poultry Meat (specify) _____
 Honey Mushrooms Christmas Trees other (specify) _____

Agricultural practices:

Certified organic _____ Certified by _____ # Years _____

IPM Practices _____ other (specify) _____

Type of Business:

Sole-Proprietor Family Owned Partnership other (specify) _____

Other farmers' markets you participate in:

Other direct marketing sales (indicate CSA's, restaurants, cooperatives)

Are you interested in selling wholesale to local chefs/restaurants? _____

Are you willing to sell at wholesale or reduced prices? _____

Is there a minimum amount they must buy? _____

Can you deliver to restaurant? or must they pick up at a market? _____

Contact name/number on your farm for these sales: _____

On additional sheet: Please Provide a Farm Map indicating all crops grown and cultivated and livestock areas. And directions to your farm or business from Washington, D.C. (Attach additional sheet and/or map if needed.)

FRESHFARM Markets – 2010 Market Agreement

1. Agreement to abide by FRESHFARM Markets Rules and Procedures:

This agreement made on the _____ day of _____, 2010 between the undersigned Farmer/Grower and/or Producer and FRESHFARM Markets for the 2010 FRESHFARM Markets at ___ Foggy Bottom; ___ Penn Quarter; ___ by the White House, ___ H Street, NE ___ HHS; ___ Silver Spring, MD, ___ St. Michaels, MD, ___ Annapolis, MD, ___ Crystal City, VA ___ Dupont Circle and ___ Bethesda. This agreement is for the 2010 FRESHFARM Markets season, and/or for the 2011 Winter Markets, in Washington, D.C. and in the states of Maryland and Virginia and in no way implies acceptance to any FRESHFARM Markets in the future. By signing this agreement, the Farmer/Grower and/or Producer also agrees to have read and be bound by the FRESHFARM Markets Rules and Procedures.

2. Insurance

I agree to furnish FRESHFARM Markets with a certificate of insurance *in force evidencing general liability and property damage, including products coverage*, in an amount of not less than \$500,000. The policy shall name FRESHFARM Markets and other entities, if determined to be necessary, as added insureds, and shall also maintain all other coverage as required by law.

3. Admission, Suspension and Termination

I acknowledge that admission to the FRESHFARM Markets and market space assignments are made at the discretion of the market management. Admission to the FRESHFARM Markets does not constitute a guarantee to sell in the market during the market season. This agreement is a revocable license, and any misconduct or violation of this agreement may result in suspension or termination from FRESHFARM Markets at the discretion of the market management.

4. Conflict Resolution

The public and beneficial purposes of the FRESHFARM Markets include the effort to support regional farmers, growers and producers. FRESHFARM Markets does not have the resources to pursue costly litigation. Therefore, I agree that as a condition of my FRESHFARM Markets participation, I will attempt in good faith to resolve any disputes through the administrative process as outlined in the Rules & Procedures at Market before resorting to litigation. Furthermore, I will limit any claim I may have against FRESHFARM Markets resulting from a suspension or termination from FRESHFARM Markets to market fees charged during my absence. If I am unsuccessful in my litigation, I agree to pay all costs deriving from that litigation including attorney's fees.

5. Indemnification

I acknowledge full responsibility for all activities conducted throughout the term of the market season and agree to indemnify and hold harmless FRESHFARM Markets, District of Columbia and/or Annapolis, Baltimore, Silver Spring, and St. Michaels, Maryland against any and all liability loss, damage, damage expense, suits, claims penalties or judgment arising in connection with the undersigned's operation at the market. I shall at my own cost and expense, defend any and all claims arising in connection with the undersigned's operation at market, which may be brought against FRESHFARM Markets.

I have read and understand the FRESHFARM Markets Agreement and agree to abide by them. Any false statements I have made on this application will void this contract and be grounds for dismissal. I certify that the information I have provided FRESHFARM Markets on my application is accurate and complete and that any additional information I may need to submit to verify claims made in my application will also be accurate and complete.

Farm or Business Name: _____

Authorized signature _____
Farmer/Grower and/or Producer

Date _____

Authorized signature _____
FRESHFARM Markets Representative

Date _____

2010 Producer Information Form

Type of Producer: (Indicate all that apply.)

- Baker Pasta Maker Meat Processor Specialty (specify) _____
 Cheese Maker Soap Maker Fisherman/Waterman Other (provide details) _____

Product(s) to be sold at market(s):

Location(s) where product(s) are made: (Provide complete address information.)

Farmers/growers who provide ingredients for product(s) you are making. Check every category that applies to your business and give farmer/grower contact information for each provider below.

- Fruits Vegetables Meats Honey
 Milk/Yogurt/Butter Cheese Eggs Grains
 Other (Be specific): _____

Farmer/grower contact information: Give us specific contact information for product providers.

If you have additional suppliers, copy this form and submit information for ALL suppliers.

Name _____ Business _____
Address _____ Phone _____

Name _____ Business _____
Address _____ Phone _____

Name _____ Business _____
Address _____ Phone _____

Licenses/Permits

Attach copy of licenses/permits, lease agreements or other contractual agreements pertinent to products you want to sell at market.

For all Farmers/Growers & Producers – 2010 Payment of Fees Form

All farmers/growers and producers must pay a weekly market fee of 6% of market sales. Market sales must be reported by the end of the next business day after the market. Sales are reported by sending an email to Bernadine (Bernie) Prince at bernie@freshfarmmarkets.org
All farmers and producers are required to email sales on a weekly basis.

No cash payments are accepted. All checks or money orders must be made payable to FRESHFARM Markets.

All fee payments must be mailed to FRESHFARM Markets, P.O. Box 15691, Washington, D.C. 20003.

We prefer that market fees be paid on a weekly basis, but will allow payment on a monthly basis if arrangements can be made before the start of the market season. Please indicate payment method below.

Note: If you sell in more than one FRESHFARM Market, you can write one check for the total weekly markets' fees, but must include a note indicating the gross sales for each market with your payment. Thank you.

I agree to pay the weekly market fees as follows:

- Weekly Payment of Market Fees
- Every Other Week Payment (twice monthly) of Market Fees
- Monthly Payment of Market Fees

Farm or Business Name: _____

Signature: _____

Farmer/Grower or Producer

Date

FRESHFARM Markets – 2010
Farmer/Grower Certification Form
(FOR NEW GROWERS ONLY)

Farmer/Grower Name: _____

Farm/Business Name: _____

Address: _____

Third party certification is required for admission to the FRESHFARM Markets. Please ask your County Extension Agent to verify your farmer/grower status. Organic growers must be certified by an independent third party such as NOFA, OCIA, or IFO and submit a copy of certificate with this application.

I hereby certify that the named person(s) to the best of my knowledge, growing/producing the crops and/or products described in accordance with the application procedures of the FRESHFARM Markets. Furthermore, I agree, upon request, to cooperate with representatives of FRESHFARM Markets who are seeking information about the farmer/grower.

Signature _____ Date _____

Name (Print) _____

Work Phone _____ Email _____

Address _____

City _____ State _____ Zip _____

County _____

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2017 Application Will Be Posted This Winter